

Quotation for catamaran BALI 5.4 - Tarif A-2025



DATE :
 Owner :
 Name of the boat :
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 Technical language (FR / EN) :

		BALI 5.4	
		Tarif H.T.	Montant H.T.
<i>BALI 5.4 equipped with 2x57 hp Yanmar engines</i>			
1	3 cabin version (2 starboard + 1 portside) - 3 heads	1.188.000 €	1.188.000 €
	4 cabin version (2 starboard + 2 portside) - 4 heads	1.173.000 €	
	4 cabin version (3 starboard + 1 portside) - 4 heads	1.181.000 €	
	5 cabin version (3 starboard + 2 portside) - 5 heads	1.185.000 €	
	6 cabin version (3 starboard + 3 portside) - 6 heads	1.189.000 €	

Pack Specifications		Pack Excellence	
	Combined 120 amp battery charger/inverter 12V/230V - 3000VA		x
	Battery controller		x
	Domestic fridge freezer (634L) with chilled water, ice maker and dedicated inverter 230V		x
	Lifting system for dinghy		x
	Electric windlass 1700W		x
	2 extra service batteries of 12V - 130 amp		x
	Indirect lighting in saloon/cockpit and cabins		x
	Forward cockpit and transom courtesy lighting		x
	Extra fuel tank of 600L for a total capacity of 1200L		x
	Extra Fresh water tank of 600L for a total capacity of 1260L		x
	Hot and cold cockpit shower		x
	Bar integrated in salon table with reversible tray		x
	Pot holders on hob		x
	Comfortable swim ladder with handles and wide teak steps		x
	Saloon tilting bay/door electrically assisted by hydraulic struts		x
	Solent electrical winch		x
	Mainsail electrical winch		x
	Helm station seat cushions (seat and backrest)		x
	Forward cockpit cushions (seats and backrests)		x
	Seats for aft bench (seats and backrests)		x
	Gaz oven		x
	2 layers of antifouling with Epoxy base coat		x
	Raymarine Electronic PACK including : Autopilot P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at helm station, AIS receiver transmitter, full touch screen AXIOM 12" at helm station		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	Total Excellence Pack	95.300 €	95.300 €

OPTIONS

ELEGANCE Pack			
<p>Hulls: padded headboard and bed surround, indirect headboard lighting, stylish wall lights, polished chrome-plated reading lights, magazine pockets in master suite, comfort accessories in the bathroom</p> <p>Saloon: chart table reading light, folding seat for chart table, saloon table with bar and solid wood surrounds, dimmable ambient lighting, saloon upholstery bands with armrests, flagpole and bracket</p>			
	Total ELEGANCE Pack	10.990 €	

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Tarif H.T.

Montant H.T.

Rigging - Sails

#	Description	Tarif H.T.	Montant H.T.
#	Lazy bag and UV protection for sail in grey color		
	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jacks + sheets	4.710 €	
	Square top reinforced Dacron fully-battened Mainsail with specific fitting & Solent with UV protection + Lazy-Bag & Lazy-Jacks + sheets	7.720 €	
	Triradial Code 0 (104m ²) with anti-twist cable	9.930 €	
	Aluminum V boom with LED lighting	19.710 €	
	Code 0 rigging: bow sprit ,furler,bobstays, halyard, blocks & deck fittings	10.020 €	
	Spinnaker rigging : bow sprit, halyard, deck fittings & blocks (not necessary if code 0 gear ordered)	7.110 €	
	2 manuel winches for head sails	4.590 €	
	2 electric winches for head sails	10.370 €	
	Mast in 2 parts	1.890 €	

Mechanics - Safety Equipment

	2 x 80 hp Yanmar engines instead of Yanmar 57 hp	15.320 €	
	Kit of two additional alternators 12V 125A	5.090 €	
	Pair of 3-blade folding propellers for Yanmar engines	5.880 €	
	Electric bow thruster with tunnel	13.910 €	
	Generator 10 KW 50Hz with soundshield and remote control 230V	29.820 €	
	Generator 17,5 KW 50Hz with soundshield and remote control 230V	40.300 €	
	Generator 12 KW 60Hz with soundshield and remote control 120V	32.150 €	
	Generator 21,5 KW 60Hz with soundshield and remote control 120V	40.290 €	
	Kit solar panels (800W): 8 x 110W panels	11.940 €	
	Primary 120V electrical system instead of 230V (with water heater, bat.charger, outlets, inverter) and pre-installation of electrical connections (microwave, TV, washing machine and dishwasher)	10.000 €	
	Remote control with chain counter at helm station	1.220 €	
	Safety equipment for 8 with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles,8-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)	6.300 €	
	Safety equipment for 10 with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles,10-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)	7.090 €	
	Safety equipment for 12 with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles,12-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)	7.300 €	
	Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard	4.550 €	

Comfort

	Reverse cycle aircond. in hulls (3 cabins version) 230V/50Hz	35.300 €	
	Reverse cycle aircond. in hulls (4 cabins version) 230V/50Hz	39.060 €	
	Reverse cycle aircond. in hulls (4 cabins version : MASTER 1+3) 230V/50Hz	39.060 €	
	Reverse cycle aircond. in hulls (5 cabins version) 230V/50Hz	42.680 €	
	Reverse cycle aircond. in hulls (6 cabins version) 230V/50Hz	48.430 €	
	Reverse cycle aircond. in salon 230V/50Hz	21.850 €	
	Extra for AC in starboard bow compartement	2.630 €	

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Extra for AC in portside bow compartement	2.630 €	
Supplement 230V/60Hz aircond. (US & Japan)	2.910 €	
Tilting forward windows with locking system in open position	2.690 €	
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)	15.980 €	
Watermaker 230V/50Hz 240L/H (Genset required)	21.120 €	
Watermaker 230V/60Hz 240L/H (Genset required)	23.080 €	
Large model freshwater electric toilet (specify number and location)	1.210 €	
Sea water pump at galley & anchor	1.700 €	
1 fan per cabin and forepeak (specify according to choosen version)	210 €	
2nd set : 634L fridge/freezer with dedicated inverter and 3-door galley unit instead of the starboard bench seat	17.460 €	
Dishwasher for 9 place-settings 230V	2.700 €	
Microwave oven 230V	770 €	
12-bottle wine cooler	3.290 €	
6 kg washer-dryer 230V	2.670 €	

# Interior setup		
Twin berths in starboard central cabin (only for 4 cabins MASTER, 5 or 6 cabins version)	4.970 €	
Twin berths in portside central cabin (only for 6 cabins version)	4.970 €	
Bunk beds in starboard aft cabin (only for 5 or 6 cabins version)	4.190 €	
Bunk beds in portside aft cabin (only for 6 cabins version)	4.190 €	
Berth in portside forepeak (berth, porthole, cupboard, wash basin, shower and head)	8.530 €	
Communication door between portside bow compartement and forward cabin (not compatible with MASTER)	2.190 €	
Berth in starboard forepeak (berth, porthole, cupboard, wash basin ,shower and head)	8.530 €	
Communication door between starboard bow compartement and forward cabin	2.190 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay hulls (3 cabins version)	7.020 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay hulls (4 cabins version)	7.020 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay hulls (4 cabins version : MASTER 1+3)	7.020 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay hulls (5 cabins version)	7.530 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay hulls (6 cabins version)	7.790 €	
Mosquito screens for portholes (3 cabins version)	2.950 €	
Mosquito screens for portholes (4 cabins version)	3.130 €	
Mosquito screens for portholes (4 cabins version : MASTER 1+3)	3.130 €	
Mosquito screens for portholes (5 cabins version)	3.310 €	
Mosquito screens for portholes (6 cabins version)	3.490 €	
Safe	1.240 €	
Elastomere sprung bed base (3 cabins version)	1.450 €	
Elastomere sprung bed base (4 cabins version)	1.920 €	
Elastomere sprung bed base (4 cabins version : MASTER 1+3)	2.280 €	
Elastomere sprung bed base (5 cabins version)	2.330 €	
Elastomere sprung bed base (6 cabins version)	2.790 €	

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Elastomere sprung bed base for twin beds in central starboard cabin	550 €	
Elastomere sprung bed base for bunk beds in portside aft cabin	550 €	
3-seater central sliding bench with storage and cushions	4.450 €	
Saloon table convertible in coffee table (two telescopic feet)	10.000 €	
Folding seat to be used for saloon/cockpit (specify nbr)	320 €	
Club chairs instead of lounge (two armchairs and a mini-bar)	3.460 €	

# Upholstery color		
Indoor and outdoor upholstery color Heritage Moss	Standard	
Indoor and outdoor upholstery color Papyrus	780 €	
Indoor and outdoor upholstery color Natté Carbon Sky	780 €	
Indoor and outdoor upholstery color Heritage Scarlett	780 €	

# Exterior setup		
Hard top with plexi panels and led lights	60.960 €	
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view of mainsail)	23.000 €	
Flybridge layout (cushions : seats and backrests, 12V fridge, fresh water tap)	8.770 €	
2 flybridge tables with telescopic legs	3.020 €	
Forward cockpit fixed table	4.450 €	
Transparent (crystal PVC) canvas kit for flybridge enclosure (hard top option obligatory)	7.480 €	
Transparent (crystal PVC) canvas kit for flybridge enclosure (large bimini option obligatory)	8.750 €	
Sun awning for forward cockpit	6.330 €	
Aft cockpit sun awning	2.270 €	
External coachroof curtains for sun protection of the saloon (White Batyline fabric)	3.180 €	
Set of protective covers for helm console	840 €	
Set of folding sun loungers foredeck	4.390 €	
Flybridge sunbathing cushions (with backrests)	4.100 €	
4 big comfortable pillows	1.760 €	
Natural lattice on rear platform, aft cockpit and transom	25.310 €	
Natural lattice on forward cockpit	7.980 €	
Natural lattice on fly and access steps to fly	9.260 €	
Wrapping	On demand	
Protective rubrail for sugarscoops and aft platform (option not compatible with hydraulic aft platform)	930 €	
Stern spring cleats	1.215 €	
Polywood outboard engine bracket on aft beam	610 €	
Foldable composite gangway 2.80m, stanchions, with bag & female deck fitting	4.090 €	
Plancha grill with gaz installation	2.210 €	
LED underwater lighting blue under each transom (4 spots)	5.220 €	
Electrical davit	4.700 €	
Hydraulic aft platform	58.310 €	

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Dinghy 3.80m Hypalon without console + 25hp outboard engine installed on davits	20.640 €	
Set up when dinghy provided by the owner (max load equipped 300kg)	1.110 €	

# Electronics - Hifi		
Southern hemisphere compass	100 €	
Radio HiFi 6 loud speaker Bluetooth (saloon, flybridge and front cockpit)	2.430 €	
Wi-Fi Antenna	1.990 €	
VHF backup antenna on masthead	360 €	
Radar Raymarine with bracket	4.980 €	
1 Camera under portside spreader	2.440 €	
TV pre-installation and TV antenna (FR) and TV lift if TV and antenna option not taken	3.200 €	
TV Led screen in saloon with electrical lift and TV antenna	5.630 €	
Raymarine remote control for autopilot	1.240 €	

# Commissioning - Handing over		
Total Price of the Boat with packs & options		1.283.300 €
Commissioning in Canet (France), with anchor set 50kg and 80ml Ø12 chain, anchor bridle, 8 fenders and 5 mooring lines, one-day handover and 7 days dockspace (net price), toolkit, MMSI configuration	18.080 €	
Ready to go Pack (fuel + water) (net price)	3.200 €	
Fees for owners belongings (reception and handling)	1.770 €	
Custom export formalities fees	340 €	
Custom cargo export formalities fees	430 €	
Apostille fees	340 €	
ATR fees	340 €	
T2L fees	340 €	
Net price Ex VAT		1.283.300 €
<small>Any franchised vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER</small>		